

Analysis of the Battery Storage Market





Acknowledgements

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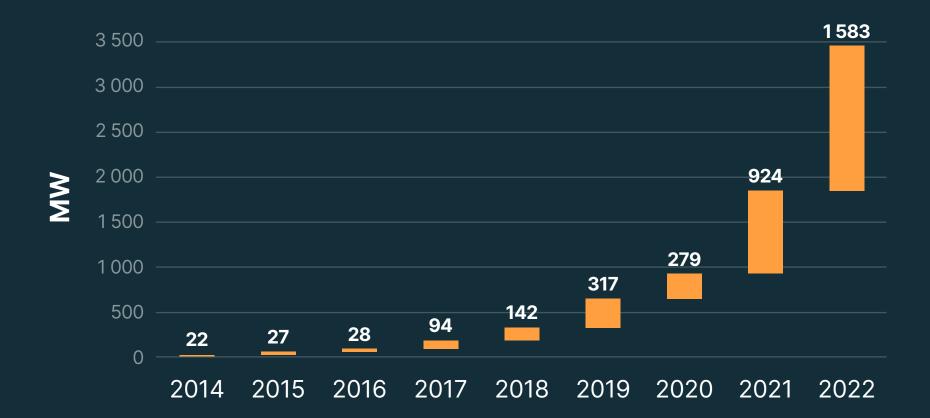
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Spain's battery storage market is dominated by customer-sited systems. Utility-scale storage remains nascent.

- Currently, Spain's storage market is mainly composed of small-scale batteries co-located with solar PV.
- As of early 2023, the total customer-sited storage capacity is estimated at approximately 1.4 GWh.¹
- The market for utility-scale storage projects remains comparatively small at around 100MW, though a pipeline of projects is beginning to emerge.^{2,3,4,5}
- Much of Spain's existing utility-scale storage capacity is in concentrating solar power plants (thermal storage) and pumped hydro.^{6,7}

Cumulative customer-sited solar PV capacity (MW)¹



Cumulative customer-sited storage capacity



Customer-sited storage installations are growing rapidly, supported by high and increasingly volatile electricity prices

As in other European markets, the rate of installation of storage combined with solar PV is growing rapidly due to a combination of factors:¹⁰

- Battery cost declines
- Rising electricity prices
- A broadly supportive regulatory regime

Since 2019, small power generators have been able to receive compensation for their surplus solar generation. This has led to a rapid growth of customer-sited solar PV projects, which in turn has triggered concurrent growth in battery storage adoption. 12



Municipalities are starting to introduce their own measures to accelerate the energy transition

- Many Spanish municipalities provide tax reliefs for individuals and companies that install distributed PV for self-consumption.^{13,14}
- Although much of the adoption of solar+storage installations to date has been concentrated in the residential sector, adoption is starting to occur in the commercial sector as well as in number of energy communities.¹⁵



Spain's household electricity prices have nearly tripled since 2009

Spain's household electricity prices now stand at over EUR 0.30/kWh on average. In addition, Spain's reliance on fossil gas has increased price volatility in recent years. 16,17,18,19

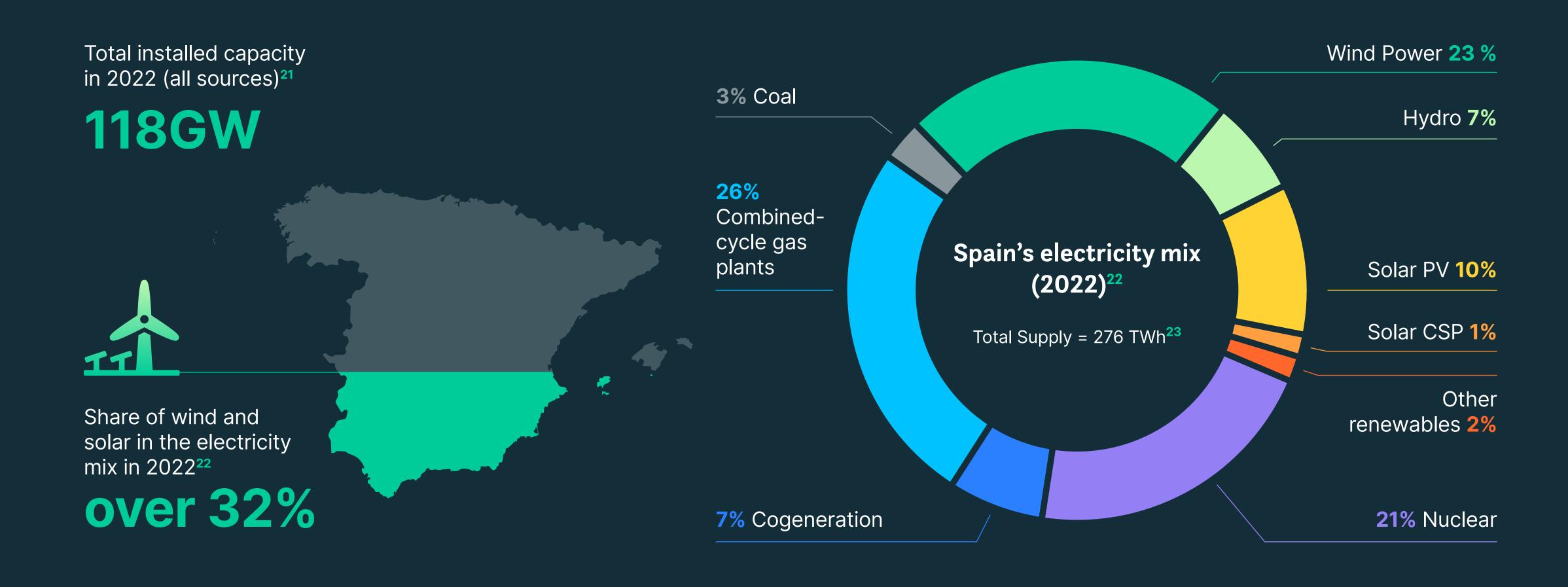


Many electricity customers have variable price contracts, making customer-sited solar+storage more attractive

- In addition to higher prices, many customers in Spain have contracts with market-linked prices, which means that electricity prices can fluctuate considerably from one hour (or day, or month) to the next.²⁰
- This variability, combined with Spain's excellent solar resources, make the economics of combining solar with storage increasingly favorable.



Spain's renewable energy share is growing steadily, with both wind and solar breaking output records in 2022



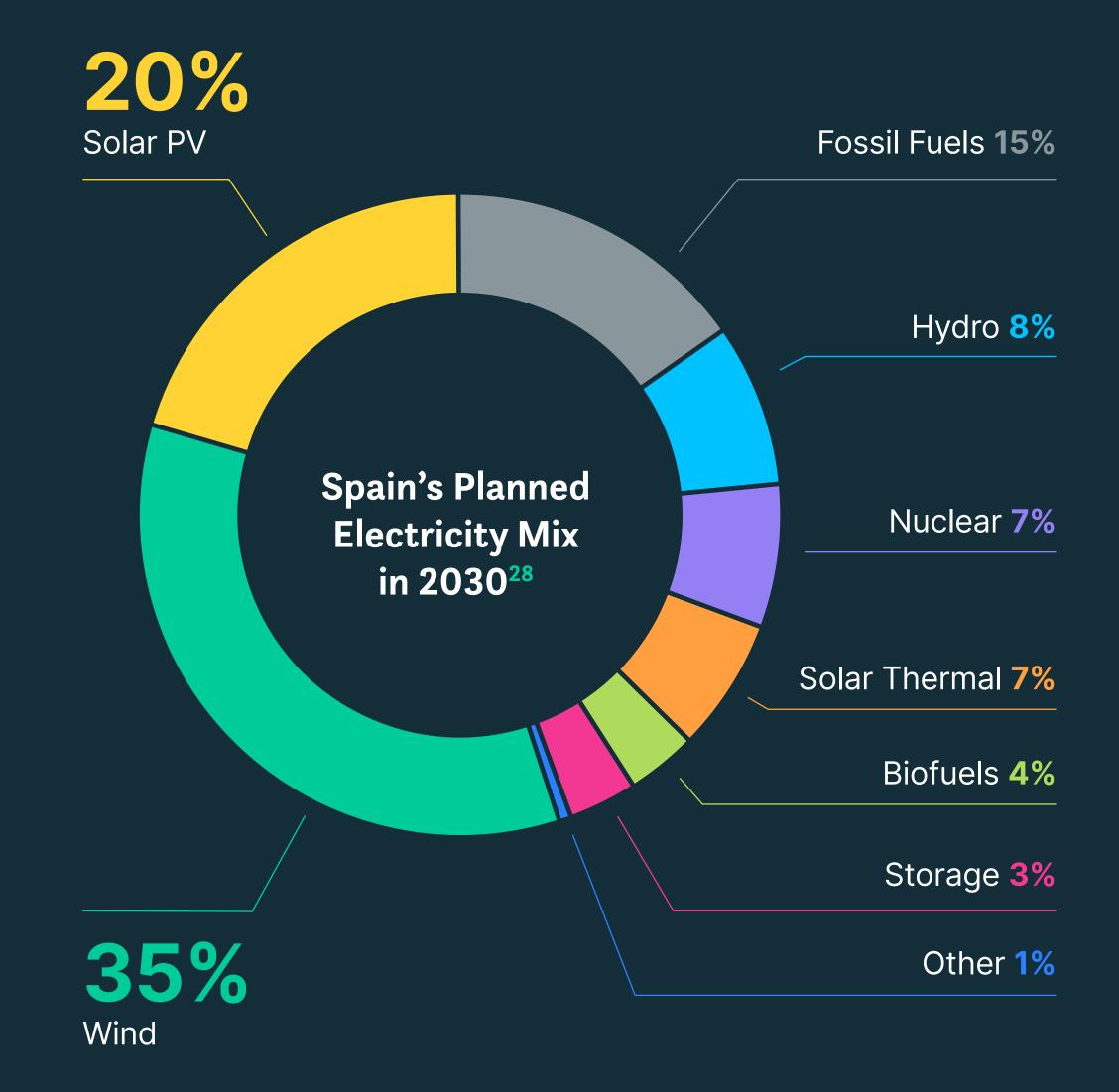
The market for utility-scale storage remains in its infancy

- The market for utility-scale batteries has been almost non-existent until recently as the market has lacked a clear policy and regulatory framework.
- However, ambitious renewable energy targets combined with recently announced government subsidies are expected to spur the adoption of larger-scale battery storage projects in the coming years.^{24,25,26}



The massive deployment of renewables is likely to require further growth in utility-scale storage

- The Spanish TSO currently maintains grid stability and security of supply mainly by relying on approximately 40 GW of thermal and nuclear plants.²⁷
- According to Spain's NECP, the share of variable renewable energy sources in the power mix is expected to grow to 62% by 2030 (from roughly 32% today).²⁸
- The planned growth of renewables creates a clear rationale to further scale-up utility-scale battery storage.²⁹



A lack of supportive regulations, including an inability of operators to engage in "revenue stacking" is holding the market back

There are several factors that explain the relatively nascent stage of Spain's utility-scale battery storage market:

- Price arbitrage is not yet sufficiently attractive in Spain as a stand-alone business model. 30,31,32
- Revenue stacking is currently not allowed.³³
- The risks with regard to double charging remain unclear.³⁴
- Capacity markets are not yet attractive for developers of storage assets in Spain.

However, the government is developing new schemes to incentivise storage deployment, including adapting capacity markets under a new scheme named 'Renewable Energy Economic Regime'. In addition, Spain has recently introduced subsidies specifically for storage systems co-located with solar PV.³⁵



Spain's national targets will see the country meet 74% of its electricity needs from renewables by 2030

- Spain's energy transition targets are among the most ambitious in Europe.
- Unlike a number of other EU countries, Spain's National Energy and Climate Plan (NECP) specifically includes targets and policies aimed at encouraging storage projects.
- In addition, Spain has developed a national storage roadmap that includes a target to achieve 20GW of storage by 2030. However, current levels of customer-sited storage adoption already exceed its 2030 targets.³⁷

Spain's 2030 NECP targets³⁶









74%

Renewables share of the electricity mix

2.5_{GW}

Total Batteries 1_{GW}

Solar Thermal storage needs

2.7_{GW}

Solar PV self-consumption

Spain's 2030 storage roadmap targets³⁷

20 GW
Storage (including pumped hydro)

0.4 GW Customer-sited Storage

Spain's National Recovery and Resilience Plan (NRRP) is providing targeted support to storage projects

■ The NRRP, a funding package from the EU, has promised a funding pot of 620m€, extendable to 1.320m€, specifically for energy storage and flexibility at both utility- and distributed-scales.38



NRRP Budget for utility-scale storage³⁸

Storage to be Executed

Storage R&D Executed

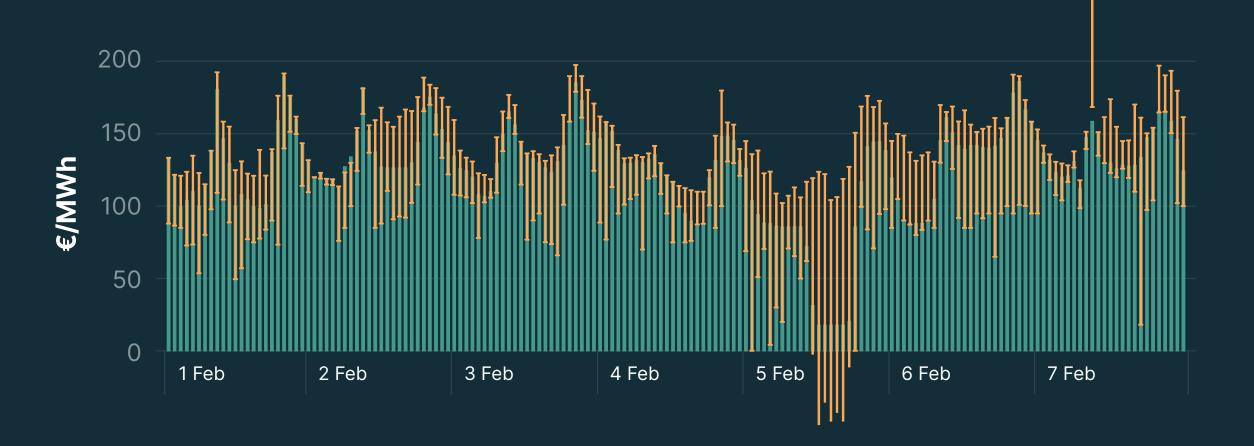
Storage Deployment Executed

Price arbitrage is possible, but has thus far been economically unattractive

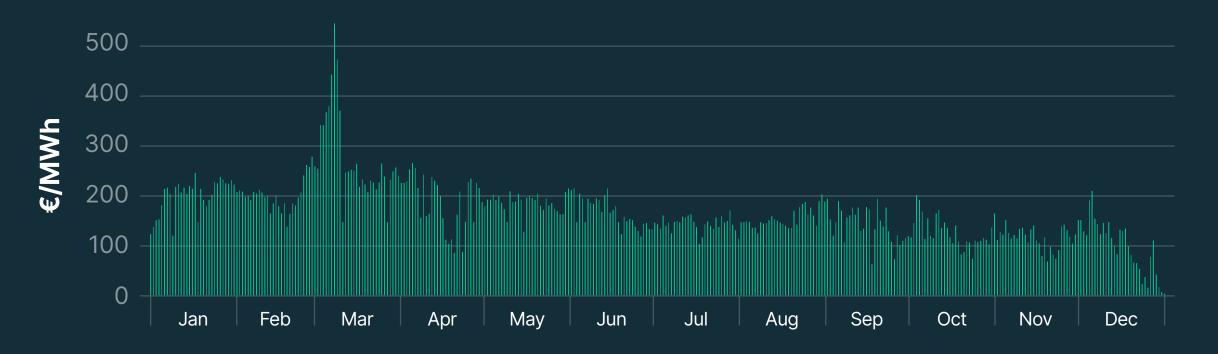
- As it stands, price arbitrage has not yet been profitable as a stand-alone business model for battery storage projects in Spain.^{39,40,41}
- Since revenue stacking is not allowed, utility-scale battery storage plants must choose between price arbitrage in wholesale markets or operating in Spain's capacity markets.⁴²
- To date, neither has been sufficiently attractive to mobilize investments at scale.

Hourly Day-Ahead Market prices (teal) and min/max continuous market (orange)

First week of February 2023⁴³



Daily average prices in 2022⁴³



Recent changes to Spain's renewable energy auctions provide additional support to storage systems

- In the past, Spain's renewable energy auctions were based on a 'first come first serve' principle in terms of securing grid access.
- Recently, Spain has shifted its auction design and identified 34 grid access points.⁴⁴
- Projects bidding to secure access to these sites are scored according to certain criteria (technical requirements, socioeconomic impact, environmental impact, etc.)
- In addition, one of the criteria is the hybridization with storage technologies.



Continued growth of customer-sited battery storage is expected

- With NRRP funds and recently announced tax incentives, the market for customer-sited storage is expected to maintain its recent growth rates in the coming years.
- If energy communities grow, the market for medium-size batteries (in the tens of kWh) is likely to expand further. Currently, there are 289 energy communities in total, of which 9 have storage systems.⁴⁵
- Over a longer timescale, the uncertainty is higher, as a higher share of renewable generation is likely to lower wholesale electricity prices. If household electricity prices follow, this could weaken the economics of customer-sited storage.



The economics of utility-scale projects likely to improve due to recent policy and regulatory changes

- At the beginning of 2023, the Spanish government submitted a power market reform proposal to tackle the growing volatility of electricity prices. Among other changes, the proposals could provide further support to flexible assets such as storage.⁴⁶
- In another potentially transformative development for Spain's fledgling utility-scale storage market, the government is developing legislation to allow revenue stacking.⁴⁷
- As these and other policy changes start to take effect, the utilityscale market is expected to play an increasingly important role in helping Spain achieve its broader energy and climate goals.



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